70-671

Microsoft

Designing and Providing Microsoft Volume Licensing Solutions to Small and Medium Organizations

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QUESTION: 1
Company Background Corporate Information
A. Datum owns the following interests in two affiliate companies:
51 percent of Contuse, Ltd. 100 percent of Fabricant, Inc. The number of employees for each company is shown in the following table. All three companies have a flexible work environment that allows employees to work home. The employees in all three companies share customers and collaborate on projects. Existing Environment Existing Licensing Solution The two affiliate companies purchase their licenses separately form A. Datum, and often pay a higher price for their software.
A .Datum approves all purchasing decisions. Existing IT Environment Employees of all three companies have their own desktops. The desktops run Windows XP Professional or Windows Vista Business, and various versions of Microsoft Office. The company has five servers that run Windows Server 2003 The IT department upgrades software every two years. Business Requirements Planned Changes Company growth is expected to increase both the amount of sales and the number of employees over the next three years.
A. Datum plans to implement Microsoft Office SharePoint Server (MOSS) so that employees can collaborate on projects. All sales staff will receive a PDA so that they can access Exchange while they are out of the office. Business Problem The IT department has a limited training budget. As a result, the IT staff finds in difficult maintain newly deployed software. Business Goals
A. Datum has the following business goals:
Allow all employees to access the resources on all servers. Upgrade the servers in all three companies to run the latest version of Windows Server. Standardize the desktop operating systems in all three companies. Standardize the desktop applications in all three companies. Implement the latest version of Microsoft Exchange Server in all three companies in the next six months. Ensure that all employees can use the current version of Outlook and Outlook Web Access. Provide remote access to Office applications by using Terminal Services. Minimize initial licensing costs. Minimize total licensing costs. Minimize the costs of technical support. Spend the entire software badger each fiscal year. You need to recommend an Exchange CAL to meet the company's business goals. Which type of CAL should you recommend?

A. Exchange Server Standard User CAL
B. Exchange Server Standard Device CAL
C. Exchange Server Enterprise User CAL
D. Exchange Server Enterprise Device CAL

Answer: A

QUESTION: 2
Company Background
Corporate Information Wide World Importers sells and exports products. The main office is located in Dublin and the main shipping office is located in Prague. The Dublin office has 110 employees and 10 desktops. One hundred of the employees are sales staff. The

Prague office has 90 employees and 50 desktops. Sixty employees in the Prague office share twenty desktops. The oth 30 employees have their own desktops. Each sales staff employee has a portable computer. Existing Enirorm'ient Existing Licensing Solution The company purchases all software pre—installed on new computers. Existing IT Environment The IT department in Prague is responsible for all technology choices and purchases all hardware. The company uses the following software:
Microsoft Windows 2000 Professional
Microsoft Windows XP Professional
Microsoft Windows Server 2008
Microsoft Office Professional 2003
Business Requirements Planned Changes Wide Wold Importers plans to implement Terminal Services for its sales staff. The sales staff will access Terminal Services from their portable computers The company plans to open a new office in Rome. The Rome office will have 20 sales employees. Business Goals Wide World Importers has the following business goals: Standardize software Minimizes initial software costs Provide uninterrupted access to e—mail Reduce spam and increase the availability of e—mail services Provide all sales staff with training on the latest version of Office at a minimal cost Provide a licensing solution that is easy to manage Provide the sales staff with remote access to Office applications by using Terminal Services Deploy a database solution by using Microsoft SQL Server 2008 You need to identify the Software Assurance benefit should you identify?

A. Relearning
B. Training Vouchers
C. Home Use Program
D. 24x7 Problem Resolution Support

Answer: A

QUESTION: 3
Company Background Corporate Information Wide World Importers sells and exports products. The main office is located in Dublin and the main shipping office is located in Prague. The Dublin office has 110 employees and 10 desktops. One hundred of the employees are sales staff. The Prague office has 90 employees and 50 desktops. Sixty employees in the Prague office share twenty desktops. The other 30 employees have their own desktops. Each sales staff employee has a portable computer. Existing Environment Existing Licensing Solution The Company purchases all software pre—installed on new computers. Existing IT Environment The IT department in Prague is responsible for all technology choices and purchases all hardware. The company uses the following software:
Microsoft Windows 2000 Professional
Microsoft Windows XP Professional
Microsoft Windows Server 2008
Microsoft Office Professional 2003

Business Requirements Planned Changes Wide World Importers plans to implement Terminal Services for its sales staff. The sales staff will access Terminal Services from their portable computers The Company plans to open a new office in Rome. The Rome office will have 20 sales employees. Business Goals Wide World Importers has the following business goals:

Standardize software Minimizes initial software costs Provide uninterrupted access to e—mail Reduce spam and increase the availability of e—mail services Provide all sales staff with training on the latest version of Office at a minimal cost Provide a licensing solution that is easy to manage Provide the sales staff with remote access to Office applications by using Terminal Services Deploy a database solution by using Microsoft SQL Server 2008 'our need to recommend a Microsoft product to Wide World Importers that meets the company' 's business goals and projected growth. Which product should you recommend?

A. Microsoft System Center Essentials
B. Microsoft Small Business Server Standard
C. Microsoft Small Business Server Premium
D. Microsoft Small Business Server premium

Answer: D

QUESTION: 4
Company Background   provides managed services to medium—sized companies. Contuse has one office located in Seattle. The company has 100 full—time employees. Existing Environn'ient Existing Licensing Solution Contuse purchases OEM licenses for operating systems and uses an Open License agreement to purchase licenses for Microsoft Office. Business Requirements Planned Changes Contuse expects to hire an additional 150 full—time employees this year. The company hires additional temporary employees for large projects. The company leases desktops for each temporary employee. The desktops are returned at the end of the project. In the next six months, Contuse plans to upgrade its servers from Windows Server 2003 to Windows Server 2008. Contuse plans to add an additional physical server that runs Windows Server 2008 and Hyper—V. The new physical server wi host four virtual instances. The four virtual instances will also run Windows Server 2008. Problem Statements Contuse has difficulty tracking license purchases because a new license authorization number is opened for each new purchase. Business Goals Contuse has the following business goals: Standardize the desktop applications across the organization Use single product key for the installation of desktop applications Allow internal users to access internal company documents by using a Web browser Allow all users to create forms by using Microsoft Office InfoPath Store all forms in a central repository. Minimize the upfront costs of upgrading software. Provide a flexible licensing strategy that supports the fluctuating number of employees. Put in place long—term budget planning, while maintaining access to the latest versions of Microsoft software. You need to identify the Volume Licensing rights that meet the company' 's business goals for installing desktop applications. Which rights should you identify?

A. Downgrade Rights
B. Re-imaging Rights
C. Work at Home Rights
D. Cross-Language Rights

Answer: B

QUESTION: 5
Company Background Corporate Information Tailspin Toys is a toy manufacturing company. The company has 150 employees. The number of employees in each department is shown is the following table. Physical Locations Tailspin Toys main office is located in Auckland, New Zealand. The company has 10 stores and 2 factories that are located within the same territory. Existing EnvironmentExisting Licensing SolutionTailspin Toys purchases all Microsoft Office license, Windows Server licenses, and Windows Server Calls through different Open License agreements. All Windows operating operating system licenses are OEM. No software is currently covered by Software Assurance. Existing IT Environment The network contains 20 desktops and 60 portable computers. The portable computers are used by the sales staff. All desktops and portable computers run Windows XP Professional and Office Professional. The main office has a server that runs Windows Server 2003 and Exchange Server 2003. Each factory has a server that runs Windows Server 2003.Business Requirements Planned Changes Tailspin Toys plans to do the following: Deploy a Web Portal solution to allow for data collaborationProvide all sales staff with Windows Mobile smart phones so that they can access e—mail remotely Migrate to Window Vista as soon as possible Problem Statements Tailspin Toys considers the current purchasing process too complicated. Tailspin Toy is concerned about license c mop 1 i an e. Business Goals Tailspin Toys has the following business goals: Improve control of the licensing purchase process Ensure that the sales staff is able to run Office on their home computers Ensure that Tailspin Toys has access to the latest Microsoft software Minimize the costs of licensing and deploying software Minimize the costs of managing computers Minimize the initial licensing costs of Windows Vista, Windows Mobile, and the Web portal Retain perpetual use rights for all products purchased You need to identify the licensing strategy that allows Tailspin Toys to meet its business goals. Which type of server licensing should you choose?

A. User CAL
B. Device CAL
C. Per Processor
D. External Connector

Answer: A

QUESTION: 6

Company Background Corporate Information Adventure Works is a school that offers literacy programs. Volunteers travel to local community centers and libraries t provide one—on—one tutoring and literacy—building activates. The school is an accredited educational institution. The school' 's main office is located in Miami. The school currently has 45 employees and 60 volunteers. Existing Environment Existing Licensing Solution All existing software and hardware has been donated to the school. Existing IT Environment Adventure Works has a single IT administrator. Each employee has a desktop. The desktops run different versions of Microsoft Windows and Microsoft Office. The network does not contain any servers. The employees use public e—mail services. No computers are available for student use. Business Goals Adventure Works has the following business goals: Implement an internal e—mail solution Provide redundancy in the event of server failure Allow all employees to access a third—party application that requires Microsoft SQL Server Standardize all desktop applicationsMinimize licensing costs Provide a security solution for protecting the perimeter network from external attacks. Minimize the cost of troubleshooting desktops. You need to recommend a Volume Licensing solution that meets the school' 's business goals. Which solution should you recommend?

A. Open Academic
B. Open Value Subscription
C. Open License for Charities
D. Campus Agreement

Answer: A

QUESTION: 7

Company Background

Corporate Information Fabrikam,Inc. is a small tax consulting company that has 12 employees. The company consists of a single office. Existing Environment Existing Licensing Solution Fabric only purchases OEM licenses. Existing IT Environment Fabric has 12 desktops, one for each company employee. All computers run Windows XP Professional and various versions and editions of Microsoft Office. Only three desktops can access the Internet. New desktops are purchased only in the event of a complete hardware failure. Fabric has no IT department. IT support services are provided by a hardware supplier. Business Requirements Planned Changes The owner plans to sell the company in two years, wants to keep overall costs to a minimum, and does not anticipate any growth during this period. Fabric plans to allow two employees to work from home periodically. The company will provide dedicated portable computers to these employees. Business Goals Fabric has the following business goal:

Deploy an internal server to provide e—mail services. Implement a database to store customer data securely. Only employees should be able to access this information Allow all desktops to access the Internet. Enable two employees to use their portable computers from home periodically. Ensure that all employees have the most current version of

Office. Ensure that all employees have the same edition of Office. Purchase all licenses in a single payment. Which key must Fabric use during the installation of Office 2007?

A. Retail Product Key
B. Multiple Activation Key (MAK)
C. Key Management Service (KMS)
D. Volume License Key 1.0 (VLK 1.0)

Answer: D

QUESTION: 8
Company
Background Corporate Information Tailspin Toys is a toy manufacturing company. The company has 150 employees. The number of employees in each department is shown is the following table. Physical Locations Tailspin Toys main office is located in Auckland, New Zealand. The company has 10 stores and 2 factories that are local within the same tereritory. Existing Environment Existing Licensing Solution Tailspin Toys purchases all Microsoft Office license, Windows Server licenses, and Windows Server CAL5 through differe Open License agreements. All Windows operating operating system licenses are OEM. No software is currently covered by Software Assurance. Existing IT Environment The network contains 20 desktops and 80 portable computers. The portable computers are used by the sales staff. All desktops and portable computers run Windows XP Professional and Office Professional. The main office has a server that runs Windows Server 2003 and Exchange Server 2003. Each factory has a server that ru Windows Server 2003. Business Requirements Planned Changes Tailspin Toys plans to do the following: Deploy a Web Portal solution to allow for data collaboration Provide all sales staff with Windows Mobile smart phones so that they can access e—mail remotely Migrate to Window Vista as soon as possible Problem Statements Tailspin Toys considers the current purchasing process too complicated. Tailspin Toy is concerned about license compliance. Business Goals Tailspin Toys has the following business goals: Improve control of the licensing purchase process Ensure that the sales staff is able to run Office on their home computers Ensure that Tailspin Toys has access to the latest Microsoft software Minimize the costs of licensing and deploying software Minimize the costs of managing computers Minimize the initial licensing costs of Windows Vista, Windows Mobile, and the Web portal Retain perpetual use rights for all products purchased You need to identify a Microsoft server product that allows Tailspin Toys to create Which product should you choose?

A. Microsoft Exchange Server
B. Microsoft Office Groove Server
C. Microsoft Office SharePoint Server
D. Microsoft Internet Security and Acceleration (ISA) Server

Answer: C

QUESTION: 9

Company Background Corporate Information Wide World Importers sells and exports products. The main office is located in Dublin and the main shipping office is located in Prague. The Dublin office has 110 employees and 10 desktops. One hundred of the employees are sales staff. The Prague office has 90 employees and 50 desktops. Sixty employees in the Prague office share twenty desktops. The othe 30 employees have their own desktops. Each sales staff employee has a portable computer. Existing Environment Existing Licensing Solution The company purchases all software pre—installed on new computers. Existing IT Environment The IT department in Prague is responsible for all technology choices and purchases all hardware .:

The company uses the following software:

Microsoft Windows 2000 Professional

Microsoft Windows XP Professional

Microsoft Windows Server 2008

Microsoft Office Professional 2003

Business Requirements Planned Changes Wide World Importers plans to implement Terminal Services for its sales staff. The sales staff will access Terminal Services from their portable computers The Company plans to open a new office in Rome. The Rome office will have 20 sales employees. Business Goals Wide World Importers has the following business goals: Standardize software Minimizes initial software costs Provide uninterrupted access to e—mail Reduce span and increase the availability of e—mail services Provide all sales staff with training on the latest version of Office at a minimal cost Provide a licensing solution that is easy to manage Provide the sales staff with remote access to Office applications by using Terminal Services Deploy a database solution by using Microsoft SQL Server 2008 Wide World Importers purchases 10 new des] crops. The operating system is pre—installed on the new desktops. You need to identify the grace period for attaching Software Assurance to the new licenses. What is the grace period?

A. 30 days
B. 45 days
C. 60 days
D. 90 days

Answer: D

QUESTION: 10

Company Background Corporate Information Wide World Importers sells and exports products. The main office is located in Dublin and the main shipping office dislocated in Prague. The Dublin office has 110 employees and 10 desktops. One hundred of the employees are sales staff. The Prague office has 90 employees and 50 desktops. Sixty employees in the Prague office share twenty desktops. The oath 30 employees have their own desktops. Each sales staff employee has a portable computer. Existing Environment

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