

000-239

IBM

p5 Solution Sales

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Question: 1

An application service provider would like to deploy resources faster in a shared infrastructure environment. Which feature of the Virtualization Engine would allow the ASP this capability?

- A. Capacity Upgrade on Demand
- B. Enterprise Workload Manager
- C. IBM Director Multi platform
- D. System Provisioning

Answer : D

Question: 2

Company.com needs to ensure if their production server location is destroyed by fire, the remote system can take over. Which IBM software does the customer need at both sites to ensure that the system will automatically fail over?

- A. PTX
- B. PSSP
- C. GeoRM
- D. HACMP/XD

Answer : D

Question: 3

When purchasing an AIX-based eServer p5, which of the following is the most accurate pricing statement?

- A. The price of AIX and SWMA is consistent across all p5 systems.
- B. The price of AIX and SWMA is dependent only on number of processors.
- C. The price of AIX and SWMA is dependent only on processor group.
- D. The price of AIX and SWMA is dependent on number of processors and processor group.

Answer : D

Question: 4

A 4-way p630 running a database application is reaching transaction capacity. Which of the following servers should be considered first as a replacement?

- A. 2-WAY P5-520 smp server
- B. 2-way p5-550 SMP Server
- C. 4-way p690 LPAR
- D. 8-way p650 SMP Server

Answer : B

Question: 5

A large retailer is interested in examining trends in product sales. Which of the following solutions would be most appropriate?

- A. Customer Relationship Management
- B. Supply Chain Management
- C. Server Consolidation
- D. Business Intelligence

Answer : D

Question: 6

When Company.com has a need for a highly reliable solution, what features of eServer p5 should be highlighted?

- A. Simultaneous Multi-Threading and Capacity Upgrade on Demand
- B. First Failure Data Capture and Capacity Upgrade on Demand
- C. Virtualization ENGINE AND capacity upgrade on demand
- D. Virtualization on Engine and capacity backup on demand

Answer : B

Question: 7

A large financial firm requires connectivity to their legacy SNA network as well as TCP/IP support. Which networking product is most appropriate for this customer?

- A. Communication Manager
- B. Fast Connect
- C. Samba
- D. Netbios

Answer: A

Question: 8

Company.com is centralizing their Fiber Channel disk systems and their Tape Libraries. Which of the following solutions will reduce their expenses and simplify the administration?

- A. SAN
- B. NAS
- C. TSM
- D. ESS

Answer : A

Question: 9

A large retail customer has a corporate directive to consolidate multiple data centers. Which of the following proposals

Would best meet the customer's challenge and allow for greater availability and flexibility?

- A. Consolidate onto an eServer p5 server at two data centers and each location in a mutual fail over scenario.
- B. Consolidate to a single large server and allow for each data center to have their own dedicated partitions.
- C. Relocate all of the existing servers in the various data centers to a single location and manage with CSM.
- D. Upgrade all of the existing servers to eServerp5 and use HACMP/XD for a disaster recovery strategy.

Answer : A

Question: 10

Which of the following is a benefit of having a Solution Assurance?

- A. The need to involve solution experts is removed
- B. Complex solutions are validated as implement able

- C. Time required to design a solution is decreased
- D. Complex solutions are simplified considerably

Answer : B

Question: 11

Which of the following are exclusive features supported by AIX 5L V5.3?

- A. Micro-partitioning, Advanced Accounting, and Virtual Storage Server.
- B. Virtual SCSI Server, POSIX Asyn I/O and Virtual Ethernet
- C. System v command Affinity, NFSv4, and Grid Toolbox
- D. WebSM, Workload Manager, and Cluster System Manager

Answer : A

Question: 12

Company.com would like to migrate and consolidate applications from old Sun servers to new eServer p5 servers. The applications are growing and expected to double in needed capacity next year. The customer would like to purchase the solution now because their budget will be greatly reduced next year.

However, they do not have enough budget to cover the solution for next year's capacity. What should an eServer p5 Sales Specialist recommend?

- . A system to address the complete capacity requirements but smooth payments via an IGF lease.
- A. CPU and memory CuoD options so the customer can use the budget now with only activation costs next year
- A. Smaller eServer p5 server with SMT, Increasing utilization while mitigating future capacity concerns
- A. That the customer purchase as many eServer p5 servers as their current budget will allow, thereby reducing stress on next year's budget

Answer : B

Question: 13

On eServer p5 systems in which of the following functional areas do AIX and Linux differ?

- A. SMT Support, RAS Support, CuoD Memory
- B. RAS support, device support for virtual Storage Server CuoD Memory
- C. SMT Support, virtual LAN, Micropartition support
- D. RAS Support, Dedicated Device Driver Support, Cuod memory

Answer : D

Question: 14

When is the most appropriate time to conduct a Pre-install Solution Assurance Review?

- A. Asap after a firm order
- B. Asap after the pre-sale review
- C. As near as possible to the scheduled ship date
- D. After all the items in the site preparation are complete

Answer : A

Question: 15

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